


# Welcome in the solar sytem

Since 1998 Tecno Spot is an integral part of the Italian PV market. It is the ideal associate for contractors, electrical wholesalers, installers, but also Architects, building engineers and project offices. In the past three years Tecno Spot has directed more than 1.500 PV installations producing over 100 MWp of solar power for 5.000 communities in Italy.

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 Gert Gremes passion for the PV dates back to 1987, when he used to work as an electro technician for a company in Brunico. He noticed that Germany was already investing to produce clean energy and therefore he decided to learn that specific and precious know-how that allowed him to become one of the pioneers of the solar business in Italy.

Eleven years later, in 1998, he created Tecno Spot. The company has grown quickly, positioning itself at the top of the specialized distribution, becoming popular for the quality of the products, the reliability of the service, its support offered to designers and PV installers before and after sales.

In more than 20 years, Gert Gremes and his Tecno Spot have strongly contributed to the spread and development of PV in Italy: from the first stand-alone plants in the mountains to the import and distribution of specialized products. From the very beginning, Gert Gremes has tried to promote the knowledge and diffusion of PV in Italy at different levels, providing his direct contribution to the creation of GIFI (Group of Italian Photovoltaic Companies), association belonging to ANIE and Confindustria (the Italian commerce organization representing industrial enterprises).

From 2006 to 2010 he was the President of GIFI. After four years, Gremes departed as President of GIFI to accept the role of Coordinator of the Renewable Resources Group within the Energy and Markets Commission of Confindustria.

## Conquering new markets

The company development involved also other markets: in 2008 Tecno Spot established in Austria GE-TEC GmbH, a wholly-owned local subsidiary with the aim to develop the market in central and Eastern Europe, and in 2009 Tecno Spot entered the American market with the opening of Tecnospot Solar USA Inc., based in Los Angeles.

Today Tecno Spot is a fully-fledged industry leader in the Italian photovoltaic sector. It has a dedicated salesforce, able to serve the whole country, providing an excellent service for projects of any size,



**PV Plant in Rovereto (Trento): Tecno Spot supplied the material and handled the technical assistance during the planning process.**

Photos: Tecno Spot

from residential to commercial and utility-scale. The company can count on a specialized logistic center: 4,000 m<sup>2</sup> equipped with a mounting structure workshop.

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## Solar power for the Vatican

Among the large number of installations, the most memorable one is the Vatican Project: SolarWorld and Tecno Spot donated to the Vatican a PV plant producing over 315.000 kWh a year, equivalent to the yearly energetic need of more than 100 Italian families. The plant is composed of 2.000 special modules specifically developed by SolarWorld and was installed in 2008 on the roof of the famous Aula Paolo VI (Aula Nervi). Tecno Spot took care of the technical part and of the project coordination and supervision, granting the highest architectural integration. Thanks to this plant, the Vatican saves about 315 tons of CO<sub>2</sub> every year.

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