

Localized one-stop solutions

In 2007, ET Solar Group installed their first project in Italy. Right now, they have offices in Rome and in Milan. As a vertically integrated producer, they will provide ET Europe panels starting from November, with a formal certificate and for a competitive price.



ET Solar Group's plant in Taizhou, China

Photos: ET Solar Group

It all began in Nanjing, China. Ever since Wang Xinghua founded ET Solar Group in October 2006, it has grown into a global company with 2,500 employees. As a vertically integrated producer, ET Solar Group has completed ambitious projects all over the world with a capacity of more than 500 MW. They have provided solar modules, tracking systems and turn-key solutions in over 50 countries, including Germany, Italy, Great Britain, the USA, Australia, Japan, Korea, and Israel.

ET Solar Group is a one-stop solution provider for solar energy. Its integrated manufacturing capacity includes silicon ingots, wafers, cells, modules and a variety of BoS component products from tracking systems, residential rooftop kits, to power cabinets. In addition to the wide range of products, ET Solar Group also offers high quality and cost efficient turn-key system solutions and services to specialized PV investors. Over the past years, their products were used in a large number of residential, commercial and utility PV projects in many countries around the world where they have demonstrated a strong performance. ET Solar Group is present in Europe, Asia-Pacific and North America.

Top quality, high responsibility

ET Solar Group strives to ensure excellent product quality and stable product performance. With the application of German manufacturing technology, ET Solar Group products guarantee a high degree of stability and reliability during their lifespan. Moreover, anti-corrosion technology as well as high-quality materials and components are applied in the manufacturing process. ET Solar Group provides customers with anti-water, pressure and corrosion resisting products with a long service life. The company's strict quality control ensures the compliance with ISO and globally recognized quality standards such as IEC, TÜV and UL. Their ET products have a 25-year achievement output guarantee and a 10-year material and processing quality guarantee.

Quality is the primary determinant of customer satisfaction and loyalty, and ET Solar Group's employees continuously do their best to provide domestic and international customers with products and services tailored to their requirements. In today's increasingly competitive business environment, better quality

translates into better value for the customers and, subsequently, better value for their own customers.

ET Solar Group's approach to corporate citizenship and to business is driven by a common understanding of the role they can play in helping to solve the world's energy problems. Their corporate citizenship strategy is defined by bringing about the change towards renewable energies, substantiated by operational excellence and top-quality products. ET Solar Group aims to build a sustainable business by helping to protect and nurture the valuable resources on which the world depends and thus achieving their commercial objectives.

As a socially responsible company, they will continue donating and helping to install solar systems in developing areas in China, South Asia and Africa that do not have any electricity grid connection so far.

Outlook

ET Solar Group has always paid great attention to the US market, where they have a subsidiary in California with a strong sales and a project development team. Once the US market will be booming, their local experience will pay off. As well, they believe demand in Southeast Asia to grow in the next few years, and therefore will open an office in Singapore soon.

ET Solar Group expects the overall panel price to decrease until 2016 and to become finally fixed, as the whole industry is getting mature. At that time, the solar market revenue would increase with the growing volume. That is why ET Solar Group believes every player in the industry needs to make an effort and contribute to the development of a better market.

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