

Flexible solutions

➤ Renusol GmbH is a specialist for PV mounting systems. Former Ubbink Eenergy Solar has been active in Italy through many years following the aim of becoming one of the most successful suppliers in the country.

In total, Renusol employs a staff of 80 persons. Two sales experts are already active in Italy. And the business in the attractive future market south of the Alps will be further expanded: the products are manufactured in Germany but Renusol aims to serve its customers directly inside the country: personally, competent and with the shortest possible way.

The revitalization of the Italian market has been of advantage in particular for roof integrated systems. Today, Renusol offers a wide range of products in Italy: The integration system InterSole SE is meanwhile also available as InterSole XL for industrial roofs. With TerraSole, Renusol offers a flexible solution for open space systems that are particularly suitable for the different geographical conditions in Italy. With the flat roof system ConSole, PV systems can be mounted on flat roofs without damaging the roof cladding. The products are certified by the German TÜV and allow an easy assembly. Due to the small amount of component parts, Renusol's customers – across Italy mostly wholesalers – benefit



from unproblematic and efficient transportation.

Italy is a fast growing market. But the revision of the feed-in tariffs could soon accelerate the demand of mid-sized and large-scale systems. Renusol will be well prepared to meet the market demand. Besides Northern Italy, the company keeps its focus especially on the regions of Apulia and Sicily: these regions offer ideal application fields for the installation of open space systems with TerraSole. Renusol is following the goal of further enhancing its business in Italy. The expansion of Renusol's sales activities across the country and the specification of the products are the targets for the future.

Roof integrated system:
InterSole SE Photos: Renusol

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