


Leader in sustainable building envelopes

Schüco International KG is the world market leader for innovative building envelopes. On the Italian market, the company has maintained a firm foothold for many years now. With more than 170 employees in the headquarters in Padua and a partner network across the country, Schüco Italia combines a high-quality product portfolio with personal and comprehensive customer service.

 Schüco International KG is the world's key leader in aluminium, steel, PVC-U and solar products for innovative building envelopes. With 5,000 employees and 12,000 partner companies in over 75 countries, Schüco provides state-of-the-art window and façades technology, energy efficient solar technology and individual consulting for architects, planners, investors and builders. Schüco strives to be the best network for the building envelope.

Schüco also specifically aims to further its competitive edge with a global strategy for its systems and products – a strategy designed to protect natural resources by continuously improving the energy balance of buildings without compromising on modern architectural demands.

The mission "Energy² – saving energy, generating energy" forms the basis of these endeavors. Heat insulation and building automation are key tools to lower energy consumption. The integration of photovoltaics, solar thermal energy and heat recovery can turn a building façade into a power plant which generates electricity, heating and also cooling. Energy autonomous buildings from Schüco are a reality today. "At Schüco, we act in accordance with our corporate mission of Energy² – saving energy and generating energy now. This is our mutual contribution towards securing the future of the Earth", says Dirk U. Hindrichs, President and CEO, Schüco International KG.

Schüco offers solutions for all elements of the building envelope: windows, doors, skylights, façades, building automation, fire protection and security constructions, solar shading, glass enclosures and balconies. With system integration and a modular construction for fewer system parts, consistent design solutions, high quality surfaces and new technologies, Schüco is making a substantial contribution to the development of the future-oriented, energy efficient and architecturally state-of-the-art building.

The Schüco technology centre in Bielefeld/Germany tests windows, façades and solar systems, providing drafting and construction consulting to transmit comprehensive know-how already during the planning and development phases.

Global player – local partner

Schüco has been active in Italy for over 40 years, initially through a license partner and since 1995 as an independent company. Since its founding, Schüco Italia has established itself as a reliable partner in luxury housing and commercial buildings. In 2002, the company became active also in the sale of solar products, a segment that has since been gaining in importance. "The brand Schüco is well-established among our customers who know that they can trust in the exceptional quality of our products", says General Manager Schüco Italia, Roberto Brovazzo. With innovative PV solutions, solar thermal and solar cooling, the company has been able to achieve 10 % market penetration in the Italian solar market. A special feature of Schüco modules is their high efficiency, combined with a 10-year warranty. "The tolerances of our modules are exclusively located in the positive range. Up to five percent are possible", says Roberto Brovazzo. "Without doubt, this yields an important competitive edge."

In order to ensure that the high quality standard is transferred to the end customer, Schüco offers a comprehensive pre-post sale service with a high technical support. "Our technical office is our feather in the cap", says Brovazzo. Next to a comprehensive customer service and marketing support, Schüco offers training programmes for installers in regular intervals. "In our large training centre in Padua, we offer several courses per month for photovoltaics as well as for solar thermal, both theoretical and practical. The installers that collaborate with us value our offers and support. Our programmes are very well received." This way, the company wants to make sure that the modules are correctly installed and achieve their full performance.

Schüco is planning for long-term business in Italy and aims at becoming the Italian partner for the solar market as earlier already for aluminium windows and façades.

Office building with Schüco solar façade



Dirk U. Hindrichs began early to trust in solar solutions. The President and CEO of Schüco International KG has already realized a broad variety of reference projects around the world. Photos: Schüco

Schüco International Italia
Via della Provvidenza, 141
I-35030 Sarmeola di Rubano (PD)
Italy
Phone: +39/049/739-2000
Fax: +39/049/739-2202
Email: info@schueco.it
www.schueco.it

SCHÜCO